

Message Text

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----- 126225

R 192357Z AUG 75

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

UNCLAS STATE 197410

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: MAJOR PROJECT: TRANS JAVA HIGHWAY

REF: STATE'S 192082, JAKARTA'S 9414

1. COMMERCE RELUCTANT RECOMMEND PARTICULAR ENGINEERS TO FOREIGN GOVERNMENT AGENCIES OR PROVIDE "SHORT LISTS" OF "QUALIFIED" COMPANIES SINCE THERE ARE LARGE NUMBER OF EXPERIENCED HIGHWAY ENGINEERS IN U.S. CONSULTING ENGINEERS COUNCIL'S "1974-1975 INTERNATIONAL ENGINEERING DIRECTORY" (FORWARDED TO POSTS) LISTS THIRTY-FIVE MEMBERS AS INTERESTED IN OVERSEAS ROAD WORK. OUR EXPERIENCE INDICATES THIS FIGURE IS RATHER LOW.

2. NEVERTHELESS, SINCE COMPREHENSIVE LIST WOULD PROBABLY BE MORE THAT BINA MARGA REQUESTED, FOLLOWING FIRMS HAVE RECENTLY EXPRESSED INTEREST IN CARRYING OUT HIGHWAY ENGINEERING IN INDONESIA:

--- INTERNATIONAL ENGINEERING COMPANY, INC.

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--- 220 MONTGOMERY STREET, SAN FRANCISCO, CA. 94104

--- R.E. KOHNE, EXEC. V.P., INTERNATIONAL OPERATIONS

--- 3250 WILSHIRE BLVD., LOS ANGELES, CALIFORNIA 90010

3250 WILSHIRE BLVD., LOS ANGELES, CALIFORNIA 90010

--- SVEN B. SVENSDEN, V.P. INTERNATIONAL OPERATIONS

--- J.E. GREINER COMPANY

--- ONE VILLAGE SQUARE, BALTIMORE, MD. 21210

--- VICTOR H. POOLE, V.P.

--- FREDERIC R. HARRIS, INC.

--- 300 EAST 42ND STREET, NEW YORK, N.Y. 10017

--- E.H. HARLOW, EXEC. V.P.

--- HOWARD, NEEDLES, TAMMEN AND BERGENDOFF

--- SUITE 3050 PRUDENTIAL CENTER, BOSTON, MASS.

--- CLIFTON H. CHAMBERLAIN, JR.

--- PARSONS, BRINCKERHOFF, QUADE AND DOUGLAS, INC.

--- ONE PENN PLAZA, 250 WEST 34TH ST., NEW YORK,

--- N.Y. 10001

--- J.C. LANGE, V.P.

--- MICHAEL BAKER, JR., INC.

--- 4301 DUTCH RIDGE ROAD

--- BEAVER, PENNSYLVANIA 15009

--- WILLIAM O. BAKER, V.P. MARKET DEVELOPMENT

--- WILSON AND COMPANY

--- 631 EAST CRAWFORD AVENUE, SALINA, KANSAS 67401

--- CRAIG A. ROBERTS, PARTNER

--- LYON ASSOCIATES, INC.

--- 6707 WHITESTONE ROAD, BALTIMORE, MD. 21207

--- FREDERICK EVERHARDT, SEC.-TRES.

--- VTN CONSOLIDATED, INC.

--- 2301 CAMPUS DRIVE, IRVINE, CALIFORNIA 92664

--- JACK VAN EDEN, V.P.

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--- WILBUR SMITH AND ASSOCIATES

--- 4500 JACKSON BOULEVARD, COLUMBIA, S.C. 29202

--- PETER G. BINE, V.P.

3. ALL FOREGOING COMPANIES ARE WELL KNOWN IN U.S.
TRANSPORTATION FIELD, HAVE CAPACITY UTILIZE SOPHISTICATED
COMPUTER PACKAGES FOR ROAD DESIGN (I.E. "UP TO DATE
ENGINEERING SYSTEMS") AND ARE EXPERIENCED IN OVERSEAS

WORK. KISSINGER

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